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KLAS Klarification®
Re: Eclipsys

This notification is a clarification or correction of the public use of KLAS data where the use of KLAS data was unclear, partial or incorrect.

Today's Date: March 1, 2005

Who: Eclipsys
What: Eclipsys CPOE
When: February 15, 2005
Where: Press Release

Data Claim: Press release claims the following:

1. Eclipsys named the leading provider of inpatient CPOE solutions by physician usage in KLAS CPOE Digest 2005
2. Eclipsys…announced its SCM CPOE solution has been recognized as the leading CPOE solution based on physician usage
3. The KLAS study found that Eclipsys' CPOE solutions are used by more physicians (36,000) than the next two leading vendor solutions combined (18,000) and (14,000).
4. …When product functionality is the key decision-making criteria, healthcare organizations selected Eclipsys more often than other vendors.

Data Klarification: The KLAS CPOE Digest for 2005, released February 14, 2005, is a detailed report reviewing the actual CPOE usage of nearly every live inpatient CPOE site in the country. No vendor was named by KLAS as "the leading provider of CPOE". Both Eclipsys Sunrise Clinical Manager (SCM) and TDS/E7000 were included in the study as Eclipsys products.

Data Restatement:

1. ***Eclipsys (with both SCM and TDS/E7000) has more inpatient physicians doing CPOE than any other vendor, as reported in the KLAS CPOE Digest 2005.***
2. ***Eclipsys TDS/E7000 had the highest number of inpatient physicians doing CPOE (20,700).***
3. ***The KLAS study found that Eclipsys' CPOE solutions (SCM and TDS/E7000) are used by more physicians (34,000) than the next two leading vendor solutions combined (18,000) and (14,000***).
4. ***Product functionality was the reason most often cited (70%) by those who chose Eclipsys SCM as their CPOE solution.***