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MARKET INTELLIGENCE LEADERS

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KLAS Klarification[®] Re: Allscripts

This notification is a clarification or correction of the public use of KLAS data where the use of KLAS data was unclear, partial or incorrect.

Today's Date: March 4, 2005

Who: Allscripts

What: TouchWorks

When: October, November 2004

Where: Ad published in Healthcare IT News; October 2004, November 2004

Data Claim: Ad appearing in the October and November 2004 editions of Healthcare IT News states that Allscripts TouchWorks is "rated #1 in the 2004 KLAS Ambulatory EMR Perception Report".

Data Klarification: KLAS Perception Reports do not assign a numeric rating to a vendor product. KLAS only utilizes a ranking system when measuring actual vendor performance (from installed product users) this is in contrast to KLAS Perception Reports which reflect the perception of those who have not used the product but provide KLAS an opinion of their perception.

Data Restatement:

- 1. Allscripts TouchWorks had the highest overall vendor scores in the 2004 KLAS Ambulatory EMR Perception Report. This score represented the perception of EMR vendor performance in the following eight areas: vision, ability to deliver product, physician acceptance, clinical decision support, end user presentation, cost/value, technology/architecture and integration.*